



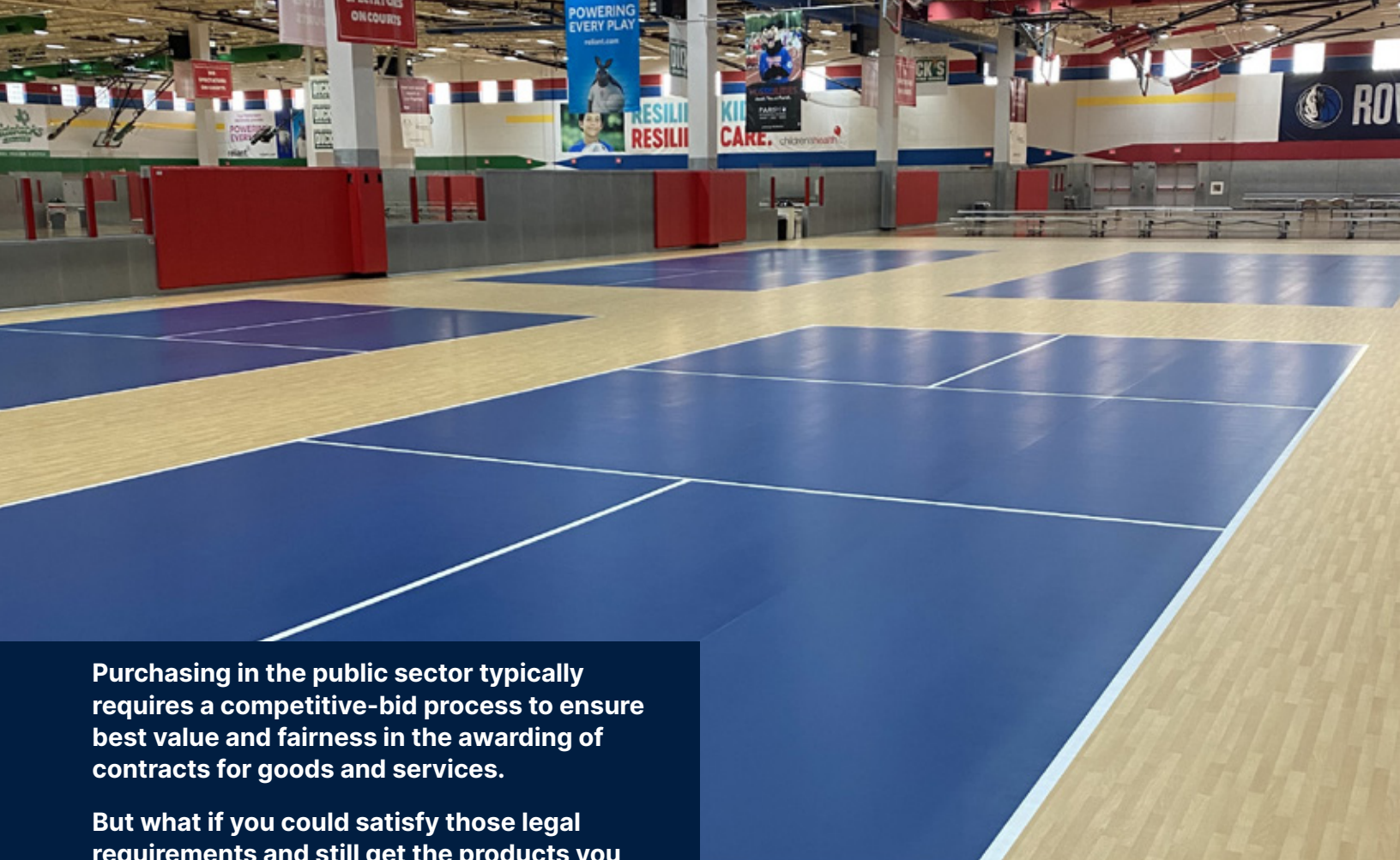
Sourcewell and Gerflor: A Better Approach to Public Procurement!



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Purchasing in the public sector typically requires a competitive-bid process to ensure best value and fairness in the awarding of contracts for goods and services.

But what if you could satisfy those legal requirements and still get the products you want, installed by a qualified and experienced vendor, at a fair price?

Cooperative purchasing via Sourcewell contracts saves time and money by simplifying procurement, ensuring 100% compliance with competitive bid requirements.

As a Sourcewell Awarded Vendor since 2014, Gerflor offers competitive pricing for various sports courts and activity areas, from pickleball to basketball, volleyball to roller hockey.

Sourcewell's comprehensive RFP process selects approved vendors, fulfilling open-bid requirements for public entities, schools, non-profits, and others and eliminating the need for lengthy RFPs. Sourcewell member customers can accept a proposal for Gerflor products without extending a public bid offering on each project. If Gerflor is your preferred partner, let's collaborate from the outset!

Who Can Join?

Sourcewell currently has 60,000+ members across all 50 states, including government entities, K-12 schools, colleges, universities, and non-profits. Membership is free, with no obligations or liabilities, and typically approved within 24-48 hours. Begin your application today to start enjoying benefits as early as next week!

Step by Step

- **Simple Communication:** Gerflor has exclusive, experienced reps and agents in your area who can assess your project needs and provide you with a cost proposal that provides the products and services you need. You will typically contract with one of our authorized contractors, supported by a Gerflor representative, and operating under the umbrella of our Sourcewell Vendor Agreement.
- **Controlled Pricing:** Pricing is governed by limits established under our Sourcewell agreement and represents a fully installed, turnkey solution.
- **No Reporting on Your End:** When the project is complete, Gerflor will confirm the project completion and total amount invoiced to you and handle the reporting requirements to Sourcewell.
- **Get Started!** When your Gerflor rep provides you with a proposal that delivers the products and services you need at a fair price, all you have to do is cut the P.O.—the Sourcewell Vendor Agreement satisfies all your competitive-bid requirements.



Resources

Since Sourcewell is a duly appointed entity of the State of Minnesota government, all contracts and agreements are subject to open-records transparency laws. For more information, visit all the resources available at the Sourcewell website, www.sourcewell-mn.gov.

Procured through Sourcewell:

ASU Volleyball

Tempe, AZ

Tarflex Sport M Plus

Gerflor Customers Win with Sourcewell!

Who Can Use the Contract?

Sourcewell purchasing contracts span every U.S. state, totaling tens to hundreds of millions annually. Public agencies, schools, governments, non-profits, and community organizations can become members within days, accessing contracted services and products.

Satisfies open-bidding requirements

Sourcewell procurement complies with open-bidding laws and regulations. Gerflor secured a Vendor Contract through a highly competitive process, enabling member organizations to issue Purchase Orders without separate bidding for each project.

Not-to-Exceed Pricing

Gerflor has established a ceiling-based pricing schedule for our products and services under the contract, ensuring fair deals for procurement.

Saves Time and Money

In addition to protective price ceilings, partnering with Gerflor under this Vendor Agreement saves considerable time, money, and effort. Instead of organizing public bids, you can directly negotiate the products you require with your Gerflor representative for each project.

No Cost or Obligation

Joining Sourcewell is free and has no purchasing obligations. Membership grants access to over 500 Awarded Vendors, such as Gerflor, streamlining and enhancing the cost-effective procurement of goods and services.

If you need more information on how Sourcewell can make your procurement process more efficient, please contact:

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New Century Fieldhouse

Gardner, Kansas

Tarflex Sport M Plus with DryTex